# **Graphic1.jpgCURRICULUM VITAE**

### AMAN SURI

**H.No. B – 1 / 13, Sector – 15,**

**Rohini, Delhi – 110 085.**

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**OVERVIEW:**

RELEVANT EXPERIENCE : 18 **years +**

**HIGHEST QUALIFICATION** : **MBA (Operations), SCDL, Pune**

Knowledge of **SAP (R–3), ERP (MM Module, MS NAVISION), MS-OFFICE & CAD/CAM**.

**Actively participated in CRP (COST REDUCTION PROGRAM) held at Corporate office, Continental AG, Germany in 2010, 2011 & 2012. Responsible for GLOBAL & STRATEGIC SOURCING, SOP (P2P) Implementation.**

Attended a seminar on **Praxis Power Workshop** conducted by **Praxis Pact Pvt. Ltd. (Praxis** **Management Consultants)**, Vasant Kunj, New Delhi at MNL, Gurgaon on **Personality** **development & Time Management** for a period of 2 months under the guidance of Dr. B.C. Sharma. Actively participated in evolving **Vision & Mission** through inspired leadership for MNL.

**Bachelor in Mechanical Engineering**.

**Post Diploma** in Computer-Aided **Tool Engineering at Tool Room and Training Centre (T.R.T.C.), Wazirpur Indl. Area, New Delhi (An Indo-Danish Project).**

Course in **Programming and Operation of CNC Machines from Hi-Tech Vocational Training Centre, Okhla, New Delhi (An Indo-Italian Project).**

**EMPLOYMENT HISTORY:**

* Presently working as **Head – Purchase, V.D., and Stores & Logistics** in **PAYAL PETROCHEM PVT. LTD. (A Payal Group ISO 9001:2008, ISO 14001:2004 certified company & accredited with NSIC – CRISIL rating – SE: 1B which stands for ‘highest performance capability’),** New Delhifrom July 2013 to till date.

Payal Group is one of the leading manufacturers of basic chemicals and derivatives like **Primary & Secondary Plasticizers and PVC Compounds**. Payal group has major domestic as well as overseas customers in sectors as diverse as **Plastics, Constructions, Automobiles, Footwear, Vinyl leather, Wire & Cable, Bio – Medical**, etc.

* Worked as **Head – Purchase** **&** **Development** in **CONTITECH INDIA PVT. LTD. (An ISO 9001: 2000, ISO 14001: 2004 & TS 16949 Certified group company of ContiTech AG, Germany which in turn is part of holding company Continental Corporation, Germany)**, Sonepat from April 2010 to June 2013.

ContiTech Power Transmission Group is a developer, manufacturer and supplier of power transmission belts, components, Air Spring Systems (complete systems for adjustable suspensions in commercial vehicles, buses & rail vehicles, as well as for the support of stationary machinery & foundations) & complete belt drive systems for motor vehicles, machinery and equipments.

**O.E.M. suppliers of Poly – V belts, V – belts & Timing belts for Maruti Suzuki, Tata Motors, Volkswagen, Eicher Tractors, Mahindra & Mahindra, Ashok Leyland & many more. O.E.M. suppliers of Air Spring Systems to Bombardier.**

ContiTech India (Private) Ltd. also serves the automotive aftermarket with belts manufactured according to the same standards as those made for original fitting.

* Worked as **Manager (Development & Purchase)** in **LAMBDA TELEVENTURE PVT. LTD. (A Lambda Group FRENCH Company)**, Gurgaon, from Oct ‘2006 to Mar’ 2010. **LAMBDA TELEVENTURE PVT. LTD**. is **INDIAN SUBSIDIARY of ARIALCOM** in **FRANCE. ARIALCOM** exports antennas in **EUROPEAN MARKET**.

The company is engaged in manufacturing of telecom components like shelters, enclosures, BTS antennas, microwave ovens (all with electrical, lighting, etc.), Gas Generators, **LAMBDA GROUP** is also into **AUTOMOBILE SECTOR** in collaboration with **MAHINDRA STILLER**; **STILAM AUTOMOBILES PVT. LTD**. as the **JOINT VENTURE** in Faridabad, Haryana & are **exporters of antennas to various telecom majors in France**.

**O.E.M. Suppliers to Nokia, Ericsson, Airtel, Idea, Siemens, Alcatel, Spice, Tata Telecom, Reliance, BEL, Zee TV, Aaj Tak, HAL, DRDO & other major telecom** and **communication giants.**

* Worked as **Senior Engineer** **(Purchase & PPC)** in **OMAX FUSIONS LTD. (ISO 9002 CERTIFIED OMAX GROUP COMPANY)** from Feb’ 2005 to Sept’ 2006.

The company is engaged in manufacturing products like sheet metal fabrication, tubular, turned, welded, machined components.

**O.E.M. suppliers of :- Hero Honda, TVS Motors Ltd, Yamaha Motors (I) Ltd, Maruti Udyog Ltd., New Holland Tractor, Honda – Siel Cars India Ltd, Delphi Automotives, Piaggio Italia, Cummins, Ministry of Defence & Railways & other Tier 1 customers.**

* Worked as **Senior Engineer (Purchase, PPC & Vendor Development)** in **MADHUSUDAN NIPPON** **LTD. (An ISO 14001, ISO 9002, TS-16949, OHSAS 18001 & QS 9000 CERTIFIED COMPANY in COLLABORATION with NIPPON CABLE SYSTEM INC. JAPAN)**, Delhi - Jaipur Highway, Gurgaon from Feb.’ 2001 to May ‘2004.

The firm is engaged in manufacturing Mechanical Control Cables with the brand ‘Best Cables’ for Four Wheeler segment.

**O.E.M. suppliers of:- Maruti Udyog Ltd. , Toyota Kirloskar Motors Ltd. , Hindustan Motors , Daewoo Motors , Honda ,Escorts – JCB , Lear Seats, Meritor, Kinetic Motors, Telco, etc.**

* Worked as an **Engineer (Purchase, Vendor development & Product Development)** in **SKAI AUTO PVT.LTD**. **(An ISO/TS 16949:2009 CERTIFIED SUNIL MINDA GROUP COMPANY)**, Kundli, Sonepat (Hr.) from June.’1998 to Feb.’2001.  
    
  The Firm is engaged in manufacturing various auto electrical parts viz. Relay assly winkers, locks, keys, lights – front & back, AC / DC Horns, handle assly, Electronic flashers, beepers, buzzers, levers, suppressor caps, switches, relays, starters and other spare parts.

**O.E.M. suppliers of: - Hero Honda Motors Ltd., Hero Motors, Escorts, TVS, Yamaha, Vespa, Mahindra, Bajaj, Tata, etc.**

**ABOUT THE JOB:**

* Development, planning & procurement of raw materials (ferrous & non - ferrous), oils, chemicals, alcohols, Coal (Indian & Imported), rubbers, fabrics, packing materials, spares & consumables (including hydraulic, mechanical & pneumatic parts, hardware, stationary, safety items, etc), welding related consumables, electronics & electrical items (including switches, cables, motors, channels, MCB’s, relays, drives, encoders, etc.). Capex purchases including material handling, construction, industrial cleaning, boilers, chilling plants, DG sets, compressors, AC plants, etc.
* Vendor development, selection, evaluation, costing & cost negotiation in the view of technical and commercial aspects (EBITDA). Vendor follows up for the delivery of materials as per agreed schedule. Supplier audits, Annual Vendor meets, certifications, Material management, Inventory management (monitoring as per classification / min / max levels), ISO / TS, Q.S. documentation and implementation with compliances.MIS reporting for supply chain as well as development. Knowledge of taxation / duty structure. Achieved ITR as per company targets.
* Development, costing, planning & procurement of fabric, cords, child parts, sheet metal (CRCA, plates, Tubes, Pipes, Brass, Aluminum, Copper, Nickel, etc), plastic molded (PVC, Nylons, PE, PP, etc), FRP, rubberized (Natural, Synthetic, Chloroprene, etc), machined (turning, milling,), forged & casted (Ferrous & Non Ferrous) components, surface treated & heat treated parts. Development, costing & planning of all types of press tools / moulds / die castings / gauges / fixtures, etc. Preparing complete project plan till handover to production. Monitoring of project & development review with management. All technical inputs for costing of new products. APQP & PPAP of all developments. ECN monitoring & closing. VA/VE plans, Industrial engineering, time study & line balancing. Prototype development of samples as per customer requirements.
* Head of CFT for manufacturing, process & product layouts, PPC, safety (EHS), projects planning & implementation, quality & manpower concerns, R & D issues, maintenance & troubleshooting (breakdown & preventive). Supporting projects & sales team to meet deadlines with budgets. Active member of C.I.P. team (continuous improvement of product) to improve productivity (manpower planning) & create a positive work culture, motivate & guide the team to increase the engagement levels and productivity, responsible for team management, operational goals, projects, personal development goals. Spearhead 5S, Kaizen, Poka Yoke,TPM, TQM, JIT, Lean Mfg, Six Sigma, etc,activities as per guidelines and responsibilities assigned, Handling of scrap yard and scrap sale. Responsible for IT (hardware & software), Safety (EHS) & E - Procurement.
* Back order material clearance on priority, Repacking of material as per Std., Co-ordination with Finance for PDC related issues, Controlling of Part distribution centers, Budgeting, Future Expansions of warehouse and Business planning, Facility management, Controlling first fill ratio, Logistics cost ,packaging cost, Warehouse cost , Capex and structural budget , Customer claims , Delivery performance, Controlling indents, requisitions & dispatches as per customer’s schedules. Taking care of inbound as well as outbound transportation (FTL & part loads) & Warehouse activities like Receiving, Binning, Replenishment, PI, API, obsoletion, and Stock transfer etc. Pre shipment & Post shipment operations management and coordination with port, customs & buyers.
* Managing schedule vs. supply & coordination with customers. Imports from countries like Germany (Europe), Korea, China, U.S, Vietnam, etc. Responsible for negotiations with clearing agents, shipping lines & in direct touch with Customs. Responsible for Supply chain management, Stores (KANBAN, MRN, FIFO, Receipts & Issues, stock authenticity) & warehouse management, logistics (3PL), vendor agreements (including AMC’s), agreements, SLA’s & coordination with freight forwarders, CHA’s & transporters (trucks , containers & tankers).
* Manage sourcing costs through negotiations, localization, alternate source identification, controlling cost escalations and maintaining component price related MIS to finalize component price in an optimal manner and achieve cost saving targets. Gather market intelligence (ICIS, etc) on commodity price and availability. Liasoning with Hospitality sector viz. travel, hotels, airlines, railways, event management. Finalizing contracts, SLA’s & agreements with them.

**TECHNICAL SUMMARY:**

PROJECT : Completed a Project on **“PILLAR PRESS”**.

ELECTIVE : Industrial Engg.

TRAINING : Undergone Training in **TRUMAX (INDIA)**, New Delhi for a period of one month in Supply Chain Deptt.

**EDUCATION:**

* **M.B.A. (Operations)** from **Symbiosis**, **SCDL (Pune)**.
* **Master Certificate in CAD/CAM from Central Institute of Tool Design (C.I.T.D.), Hyderabad with distinction.**
* **Degree in Mechanical Engineering from Institution of Mechanical Engineers (India).**
* **Post Diploma** in Computer-Aided **Tool Engineering** from **T.R.T.C. Wazirpur Indl. Area**, New Delhi **(An Indo-Danish Project)** with **First Division**.
* Course in **Programming and Operation of CNC Machines** from **Hi-Tech Vocational Training Centre, Okhla, New Delhi (An Indo-Italian Project).**
* D.M.E. (**Diploma in Mechanical Engineering**) from **B.T.E. (Delhi)** with **First Division.**
* **(10+2)** from Central Board of Secondary Education **(C.B.S.E.)** with **First Division**.

**PERSONAL OVERVIEW:**

DATE OF BIRTH : 06.04.1978

SEX : Male

MARITAL STATUS : Married

LANGUAGES KNOWN : English, Punjabi & Hindi.

PASSPORT NUMBER : J 5415778

SPECIAL INTERESTS/HOBBIES : Interested in reading, listening music, playing cricket, chess, skating, etc.

SALARY DRAWN : 14 lacks p.a. + perks

SALARY EXPECTED : Negotiable

REFERENCE : Will be provided on requirement

**PLACE :** New Delhi

**DATE:…./….**/ 2017 **(AMAN SURI)**